

Understanding Lectures

Pre-Sessional English

SWOT analysis

introduction

- SWOT stands for **strengths, weaknesses, opportunities, and threats**.
- It is a tool used to evaluate the internal and external factors affecting a company or organization.
- By identifying these factors, a SWOT analysis helps in developing strategies that
 - **leverage strengths,**
 - **address weaknesses,**
 - **seize opportunities, and**
 - **mitigate threats.**

Understanding SWOT analysis can help you make informed decisions in your career or business.

SWOT Analysis

Internal



Strengths



Weaknesses

External



Opportunities



Threats

STRENGTHS

WEAKNESSES

SWOT Analysis

OPPORTUNITIES

THREATS

Factors

Internal factors

- **Personal data** — educations, skills, experiences, hobbies
- **Physical resources** — your location, building, equipment
- **Financial** — grants, funding, other sources of income
- **Activities and processes** — programs you run, systems you employ
- **Past experiences** — building blocks for learning and success, your reputation in the community

External factors

- **Future trends** in your field or the culture
- **The economy** — local, national, or international
- **Funding sources** — foundations, donors, legislatures
- **Demographics** — changes in the age, race, gender, culture of those you serve or in your area
- **The physical environment** — is your building in a growing part of town? Is the bus company cutting routes?
- **Legislation** — do new federal requirements make your job harder...or easier?
- Local, national, or international **events**

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STRENGTHS

- Things your company does well
- Qualities that separate you from your competitors
- Internal resources such as skilled, knowledgeable staff
- Tangible assets such as intellectual property, capital, proprietary technologies etc.

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WEAKNESSES

- Things your company lacks
- Things your competitors do better than you
- Resource limitations
- Unclear unique selling proposition

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OPPORTUNITIES

- Underserved markets for specific products
- Few competitors in your area
- Emerging need for your products or services
- Press/media coverage of your company

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THREATS

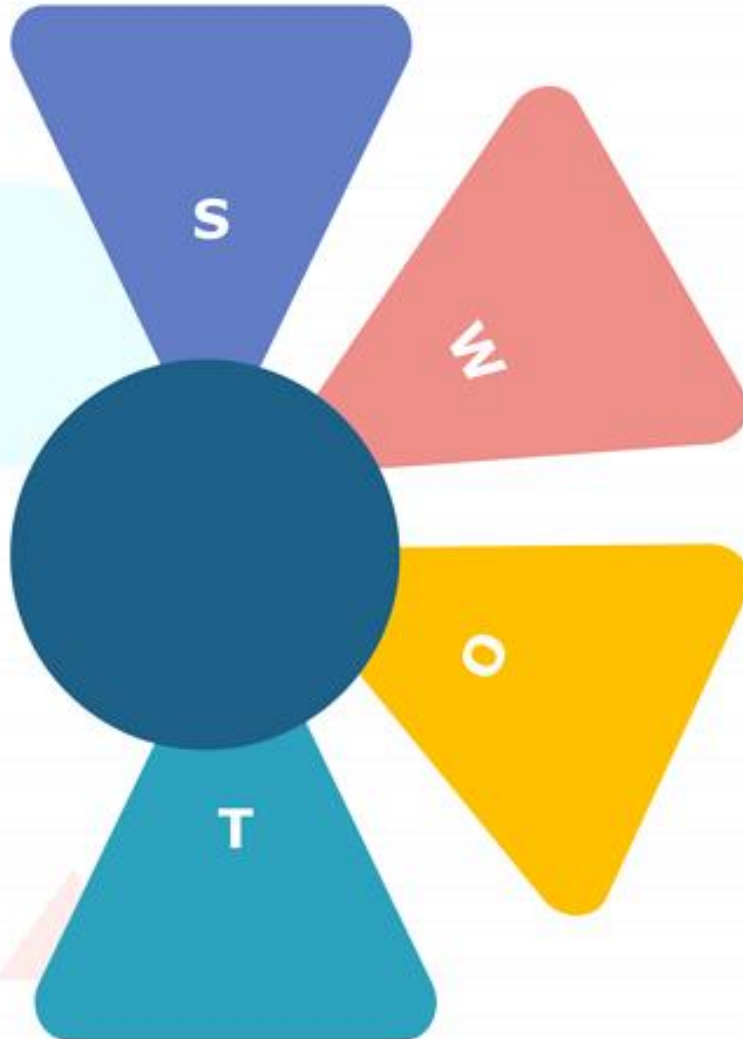
- Emerging competitors
- Changing regulatory environment
- Negative press/media coverage
- Changing customer attitudes toward your company

SWOT analysis examples





Red Bull SWOT Analysis



● Strength

- Powerful branding
- Marketing strategies
- Global Presence
- Efficient Supply Chain

● Weakness

- Unhealthy
- Limited Variety
- Costly
- Patent Issue

● Opportunity

- Find Healthy Alternatives
- Increase Variety
- Automation for cost-cutting
- Association with sports

● Threat

- High Competition
- Global Economy
- Health Policy of countries
- Global Pandemic





STRENGTHS



1. Universal Franchise
2. Financial Position
3. Large Market Share
4. Innovative Technology

WEAKNESSES



1. Legal Action
2. Health Problem
3. Imbalanced Meals
4. Dissatisfied Franchisees
5. High Employee Turnover

OPPORTUNITIES



1. Digital Marketing
2. Focus on Asian markets

THREATS



1. The Impact of The Pandemic
2. More Reliance on Franchises

SWOT ANALYSIS OF TikTok

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Strength

- The most important strength of TikTok that distinguishes it from any other social media, it's the algorithm. Different from Facebook, for example, which studies the user's preferences, family, and friends, TikTok doesn't care about it – it cares about the time you spend using the app. While Facebook chooses videos based in your likes, TikTok's algorithm chooses millions and millions of videos and filters them if you scroll to the next one too quickly – like a sign you don't like this kind of content;
- Another strength is the market share because TikTok is available in more than 150 countries, and it's for free, another plus.



Weakness

- TikTok, like many social media sites, has problems with inappropriate content. Some audios, profiles, songs escape from the terms and conditions filter, which ends up exposing children and teenagers to this;
- Another weakness is addiction. A good point to the platform, but a bad thing to users. Studies show that the youngster's users – children to teenagers – spend 80 minutes on the app.



Opportunities

- TikTok is absolutely a great place for marketing and promotion. With millions of active users every day, many brands, companies, and digital influencers publish their products every day. Some use the tools – like the hashtag, to engage users to use their products;
- It's also a place to connect with worldwide people, sharing daily life, tips, thoughts, studies, accomplishments.



Threats

- Foreign boycotts are the most commented threat about TikTok. Donald Trump tried to forbid the use of TikTok in the United States. Indian and Pakistan blocked the use of some Chinese apps because of immoral and vulgarity;
- Also, the data collection is a point of concern. TikTok updated its privacy this year to collect 'faceprints and voiceprints'.



SWOT analysis of Samsung



STRENGTHS

- Powerful Brand Image
- Innovation
- Financial Position
- Diversity In Product & Services

SWOT ANALYSIS



WEAKNESSES



- Overdependence On Smartphone Market
- High Marketing Costs
- Fallible Supply Chain

- Exploiting Emerging Markets
- Expanding Product Lines
- Creating Blue Oceans

- High Competition
- Market Trends
- Prototype Releases



OPPORTUNITIES

SWOTWIZARD.COM

THREATS



SWOT analysis of Huawei

Strengths

- Technological innovation advantage.
- Complete product chain and ecological layout.
- Good organizational culture and brand image.
- Professional service system.

Opportunities

- National subsidy policy for high-tech enterprise.
- The expansion of market and consumer demand for communication technology and intelligent terminal products.
- Expansion of international market share.

- Complicated procedures and the danger of collective decision making errors.
- The overall price of mobile phones is relatively high.
- Lack of unique marketing means.

Weaknesses

- Threats from existing competitors.
- The rise of domestic mobile phone brands.
- Changes in consumer demand.
- The impact of the US-China trade war.

Threats

SWOT analysis startups

STRENGTHS

INNOVATION

FLEXABILITY

TALENT

WEAKNESSES

NO CUSTOMERS

FINANCES

BRAND

SWOT Analysis

OPPORTUNITIES

NEW TRENDS

NEW MARKETS

THREATS

RISING COSTS

RECESSION

LEGAL

Thank you!
any questions?